



One Vision, One Heart

A quarterly letter for participants in the Partnership Program of CES.

Volume 5, Issue 3

July-September, 2003

Dear CES Partner,

May God mightily bless every aspect of your life this day, and may you grow ever closer to the Lord Jesus as you lean on him in all things, experientially knowing that "he is your life" (Col. 3:1). It is once again a joy for us to write to you, and as we do, we rejoice that you have chosen to stand with us as together we reach out to a dying world, giving them the hope of true life. What a day it will be when our Lord Jesus rewards us for every thought, every word, and every act by which we have glorified him.

2 Corinthians 8:9

For you know the grace of our Lord Jesus Christ, that though he was rich, yet for your sakes he became poor, so that you through his poverty might become rich.

This fabulous verse is set in the context of the only two chapters in the Church Epistles that specifically address the subject of financial giving. Let us never forget that the true riches each of us possesses is the gift of holy spirit. In the closing verse of 2 Corinthians 9, it is called God's "incredible gift." With resources like that, we can spend ourselves freely--and our account is never depleted! Spending ourselves for the Lord is the key to reaping "the harvest of our righteousness."

In reading 2 Corinthians 8 & 9, we noted some things about the hearts and attitudes of those believers who stood with Paul. To think that people like you who stand with us today have the same kind of attitude is both humbling and encouraging to us.

(8:3a) "...they gave as much as they were able, and even beyond their ability."

(8:4) "they urgently pleaded with us for the privilege of sharing in this service to the saints."

(8:5b) "...they gave themselves first to the Lord..."

(8:7a & c) "But just as you excel in everything...see that you also excel in this grace of giving."

Paul longed for each believer to enjoy "the harvest of his righteousness."

2 Corinthians 9:10-15

(10) Now he who supplies seed to the sower and bread for food will also supply and increase your store of seed and will enlarge the harvest of your righteousness.

(11) You will be made rich in every way so that you can be generous on every occasion, and through us your generosity will result in thanksgiving to God.

(12) This service that you perform is not only supplying the needs of God's people but is also overflowing in many expressions of thanks to God.

(13) Because of the service by which you have proved yourselves, men will praise God for the obedience that accompanies your confession of the gospel of Christ, and for your generosity in sharing with them and with everyone else.

(14) And in their prayers for you their hearts will go out to you, because of the surpassing grace God has given you.

(15) Thanks be to God for his indescribable gift.

Amen.

Financial Summary

We are still pressing toward our goal that CES partnerships finance the day-to-day operations of the ministry, which would make non-partner giving available for new or special projects, outreach, etc. We are making progress in that direction. We deeply appreciate your partnering with us to help us meet our ministry goal.

Revenue	January – June 2003	January – June 2002
Partner Giving	183,042.99	157,973.23
Non-partner Giving	95,056.73	194,588.45
Restricted Gifts – Recognized against expenses	14,544.75	0*
Restricted Gifts – Missions	18,422.00	0*
Total Gift Revenue	311,066.47	352,561.68
Other Income	107.04	245.92
Total Revenue	311,173.51	352,807.60
Expenses		
Salaries & Wages	127,025.38	161,976.25
Administrative Expenses	125,614.04	138,101.02
Foreign Missions Expenses	40,736.76	52,667.99
Program Expenses	6,002.61	2,167.21
Special Projects Exp. (supported by restricted gifts)	14,323.82	0*
Total Operating & Program Expenses	313,702.61	354,912.47
Change in Net Assets – Operations	(2,529.10)	(2,104.87)
Bookstore Net Proceeds [†]	3,029.85	8,104.72
Camps & Conferences Net Proceeds [†]	15,196.41	(5,845.96)
Change in Net Assets – Total	15,697.16	153.89
Net Assets – beginning of year	100,848.00	75,154.00
Change in Net Assets Year-to-date Unrestricted	15,697.16	153.89
Change in Net Assets Year-to-date Restricted	24,251.66	8,880.00
Net Assets	140,796.82	84,187.89

	June 2003	June 2002
Number of partners	488	382

*Not presented separately in 2002. Restricted gifts included in non-partner giving.

[†]At the beginning of 2002, the Finance Committee and Board of Directors set a goal that the bookstore and CES camps and conferences should be self-supporting relative to direct costs. \$15,196.41 is from the Teens & 20s Camp registrations that had not been offset by camp expenses by June 30. Year-to-date Camps & Conferences proceeds will be about \$7,000.

Special Projects

Above and beyond financing our day-to-day operations, we have projects, one-time and on-going, that are financed through special designated gifts.

Funded or Completed Projects – Thank you!!

Reprinting of *One God & One Lord* - \$19,000
Phase 1 of The Good News Class - \$23,000

Projects Still Underway or Under-funded

Camp Vision*

Completion of The Good News Class - \$13,000
Translation of CES materials into Russian - \$1,300
Reprinting *Don't Blame God, Is There Death After Life, Christian's Hope* books - \$18,000
Proposed Missionary Trips (Africa, India, Philippines) - \$42,000
Office Garage converted to sound studio - \$5,000

*Perhaps the most visible project now is the development of Camp Vision, 23+ acres of property just south of Indianapolis that Dan and Lori Gallagher purchased. We are in discussions about how to proceed with financing and operating the camp.

Thoughts for the Quarter (or a Quarter for Your thoughts!)

GOOD NEWS! Recently, we looked into what our credit card processing service was costing us, and found we could save about \$2,500 a year by switching credit card processing companies.

Also, presently, many more of our Partners give to us via credit card than via direct debit from their bank account. If you are currently in the former category, would you consider switching to direct debit so that we save the credit card fees we incur in processing your gift? If you want to change categories, just let us know, but if for any reason you don't want to do so, no problem—we are most thankful for your giving to support our work.

In addition to your financial giving, there are other ways for you to share your life with CES. The above projects involve many different talents and abilities, as well as unskilled volunteer labor. Please prayerfully consider how you might volunteer your talents and time.

Thank you for your loving support. We love you very much.

Yours in his service,

Mark Graeser, John Lynn, John Schoenheit, Gary & Karen Theisen
(The Board of Directors)

Don Stone, Dave & Sue Carlson
(The Finance Committee)